



Time Management for Sales Professionals

Program Description

In this highly participative program, participants learn how to manage time as a Sales Professional and increase productivity. You will see how to plan and organize your day, eliminate time wasters and manage your customers and boss. Participants will learn over 50 ways to save time, set priorities and do more when everyone is asking more of you and your time.

Objectives

Listed below are the topics that are covered in Time Management for Sales Professionals:

- Eliminating Time Wasters
- Setting Priorities When Everyone is Demanding More
- Planning and Organizing
- Managing Your Customers and Your Boss
- Time Management to Balance Work and Life



LEARNING THAT NEVER STOPS™

AUDIENCE

Sales Professionals

DELIVERY OPTIONS

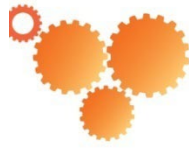
1/2day, classroom



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Program Benefits

Time Management for Sales Professionals will help Salespeople focus on doing more activities that generate faster, larger and more profitable sales. Participants will learn how to manage their work and life, bringing a better balance to both their professional and personal lives.

Measurement/Evaluation

At NuVue Business Solutions, we believe in *Learning That Never Stops™* and it is with this approach that we will partner with your organization to help you measure initial behavioral changes and business results. Our goal is to help you turn training into action and action into results. Our Extended Learning System will help you ensure skills are transferred back on the job and you get the desired performance change.

"If you want to make good use of your time, you've got to know what's important and then give it all you've got."

— Lee Iacocca



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