



# Customized Webinars

## Program Description

Our Customized Webinar Training sessions offer participants LIVE Online training where they will interact directly with our certified facilitators and other program participants. Webinar training offers some distinct and major advantages to classroom training. Some advantages to Webinars include: high accessibility, no travel costs, low materials fees, and convenience. We offer a series of six effective sales modules that can be customized to fit your needs and provide sales professionals with the skills and tools needed to create effective working relationships with key customers.

### AUDIENCE

Sales Professionals  
Mid- Level Managers  
Customer Service Professionals

### DELIVERY OPTIONS

1 hour sessions, remote

## Objectives

Through our Webinar Training series participants will learn:

- Various proven best practices for communication
- Strategies for conflict resolution and problem solving
- How to set sales goals and gain bottom line results
- Other vital competencies that can drive performance and lead to a sustainable advantage for your organization



# Customized Webinars



## Program Benefits

NuVue's Webinar Training Series of customized modules provide participants with tips and best practices to streamline their business efforts and in doing so will improve productivity and sell more. Our modules focus on learning new sales techniques that enable a salesperson to tailor their approach to the customer, which increases the ability to close the sale. There is also focus placed on getting past objections and how to deal with competitive threats in the marketplace. Webinar Sales Training will provide participants with the training they need to know, when they need to know it, all remotely!

## Measurement/Evaluation

At NuVue Business Solutions, we believe in *Learning That Never Stops™* and it is with this approach that we will partner with your organization to help you measure initial behavioral changes and business results. Our goal is to help you turn training into action and action into results. Our Extended Learning System will help you ensure skills are transferred back on the job and you get the desired performance change.



*"This webinar training gave me a new approach to dealing with objections...it was timely and valuable and played a key factor in helping me close two new sales this week alone."*

— Bayer Environmental Sales,  
Sales Representative



919-562-5599  
[www.NUVUE.com](http://www.NUVUE.com)